

What Makes a **Healing Home?**





The Kleenex® and Scott® brands have been proven to enhance patient satisfaction and HCAHPS scores.



70%

of patients stated that **the little things mean so much** during a hospital stay, like having brands they are familiar with.

Create a **Healing Home** by addressing these five factors.

We've studied hygiene needs around the globe for over 100 years, and we've discovered that the key to an exceptional experience revolves around five key factors. Our branded solutions work hard every day to help your restrooms reach their full potential.



Cleanliness

Cleanliness perceptions influence patient satisfaction scores.



Hygiene

Proper hand hygiene and surface disinfection can break the chain of germ transmission and reduce HAIs.



Efficiency

Maximizing staff productivity helps provide more healing moments for patients.



Sustainability

A commitment to the environment helps reduce waste and enables you to meet or exceed industry guidelines and standards.



Satisfaction

A compassionate, patient-centered environment can help increase patient satisfaction scores.



Three ways
to make a

Healing Home

1

Familiar Brands

Scott® and Kleenex® brands can increase patient satisfaction, and improved patient satisfaction can enable faster healing.

- **Scott®, one of the world's most trusted brands¹**
- **Kleenex®, the most-loved restroom brand in North America¹**

2

Take Our Tour

Take our interactive tour and discover how small changes and familiar brands can improve your HCAHPS scores.

- www.KCProfessional.com/healinghome/interactive-tour

3

Empower Your Team

- **The Onvation™ Restroom Management System** — Smart-sensing technology that monitors and analyses restroom conditions in real time. Get guaranteed ROI in the first year of service.
- **The Heart of Healthcare™** — We've partnered with the Association for the Healthcare Environment to provide you with The Heart of Healthcare™, a reward, recognition and training program for Environmental Services Technicians.



How we can
Help You

Enhance Patient Satisfaction

In 2018, two percent of Medicare reimbursements will be withheld based on patient satisfaction (HCAHPS) scores and clinical measures. This could impact millions of dollars of funding for the average hospital.

And almost 70% of patients say the little things mean so much, like having brands they are familiar with.

Take your **HCAHPS Scores**
to new heights!



Make a Healing Home with our No. 1 recommendation for hygiene-critical environments: **Scott® Control™ Solutions**

Scott® Control™ Solutions deliver unmatched hygiene for critical environments. Engineered to be efficient and compact, these systems provide enhanced protection against contamination.

- 83% of patients say Scott® Control™ Slimroll™ System, the leading towel in the Scott® Control™ Solutions portfolio, made a favorable impression on them.³
- 73% of patients agree that the Scott® Control™ Slimroll™ Electronic System would improve hand hygiene.³



Scott® Control™ Solutions ●

1

KCC47259* *coming soon*
**Scott® Control™ Slimroll™
Electronic Towel Dispenser**

69% of patients say Scott® Slimroll™
Towels would improve room
cleanliness.³

Pair with
KCC47035 Scott® Control™
Slimroll™ Towels

4

KCC21286 ✓
**Kleenex® Anti-Viral™
Facial Tissue**

For hygiene and convenience,
available wherever you need it.



2

KCC40407
**Scott® Control™ Hygienic
Bathroom Tissue Dispenser**

The most hygienic bathroom
tissue system on the market.⁴

Pair with
KCC48280 Scott® Control™ Extra Soft
Hygienic Bathroom Tissue

5

Not Shown

NA
**Scott® Control™ Slimfold™
Towel Dispenser**

Versatile and efficient, with the
most capacity per square inch.

Pair with
KCC04442 Scott® Control™ Plus+
Slimfold™ Towels

3

KCC32499
**Scott® Electronic
Skin Care Dispenser**

An enclosed skin care system that enhances
hygiene in areas that need it most.

Pair with
KCC91594 Scott® Control™ Antimicrobial
Foam Skin Cleanser
KCC34643 Scott® Control™ Ultra Moisturizing
Foam Hand Sanitizer

†† In the tissue within 15 minutes. Virucidal against: Rhinoviruses Type 1A and 2 (rhinoviruses are the leading cause of the common cold), Influenza A and Influenza B (causes of the flu), Respiratory Syncytial Virus (RSV, the leading cause of lower respiratory infection in children).

Other Solutions to Consider

Scott® Pro™ Solutions

Unparalleled Performance



KCC35612
Scott Pro™
Mod® Manual
Hard Roll
Towel System
Pair with
KCC25702
✓✓✓



NA
Scott® Pro™
Scottfold™
Folded Towel
System
Pair with
KCC01960
✓✓✓



KCC44519
Scott® Pro™
High Capacity
Coreless SRB
Tissue System
Pair with
KCC47305
✓✓✓



KCC32508
Scott®
Electronic
Skin Care
System
Pair with
KCC91592
KCC91590 ✓



KCC21400 ✓
Kleenex® Facial Tissue

Scott® Essential™ Solutions

Unequaled Reliability



KCC46253
Scott® Essential™
Manual Hard
Roll Towel
System
Pair with
KCC02001
✓✓✓



KCC09602
Scott® Essential™
Coreless Jumbo
Roll Tissue
System
Pair with
KCC07006
✓✓✓



KCC09604
Scott® Essential™
Coreless SRB
Tissue System
Pair with
KCC04007
✓✓✓



KCC92148
Scott® Essential™
Electronic
Skin Care
System
Pair with
KCC91591 ✓✓
KCC12979



KCC21272 ✓✓
Kleenex® Naturals
Facial Tissue

Over 200 hospitals switched to Kimberly-Clark Professional solutions and their **HCAHPS scores** either **improved** or **remained consistent**.⁵

- ✓ ECOLOGO Certified for reduced environmental impact
- ✓ FSC® Certified
- ✓ Meets EPA guidelines for minimum post-consumer waste content: towels 40%, bathroom tissue 20%, facial tissue 10%
- ✓ NSF Certified



Wiping Solutions

Ideal for Infection Prevention Procedures and Surface Disinfection

- Kimtech™ WetTask™ Dual Performance (bucket system) – KCC36101
- Kimtech™ WetTask™ Wipers (bucket system) – KCC06411
- Kimtech™ WetTask™ Wipers (small canister system) – KCC77320

Ideal for Surface Disinfection

- WypAll® L40 Towels – KCC05701

Ideal for Patient Cleansing

- WypAll® X60 Cloths† – KCC41083

Ideal for Facilities Maintenance

- WypAll® X80 Cloths – KCC41048



† Product is not sterile and should not be used on compromised skin.



More than anything, senior
care residents want to
Feel at Home



64%

of patients said that familiar
brands, such as Kleenex®
and Scott®, would make
them feel more cared for
and more at home.



Bring **Home-like Comfort** to your community

Kleenex® & Cottonelle® Solutions *Unrivalled Experience*



NA
Kleenex
Reveal™
Countertop
Dispenser

Pair with

NA ✓
Kleenex Reveal™
Multi-Fold Hand
Towels

KCC17713 ✓✓
Cottonelle®
Professional
Standard Roll
Bathroom Tissue



KCC45826 ✓✓
Kleenex Reveal™
Ultra Moisturizing
Foam Hand Sanitizer



KCC21270 ✓
Kleenex®
Facial Tissue



To learn more, please contact your SupplyWorks® Sales Representative
or visit www.supplyworks.com. Customer Service: 1-866-412-6726



We've Got You Covered for a Lifetime

Kimberly-Clark Professional is proud to offer a
comprehensive Lifetime Warranty on all Scott® and
Kleenex® branded towel, tissue and skin care dispensers.

¹ Millward Brown Brand Equity Studies in the U.S. and Canada, 2016 and 2018.

² Contact your SupplyWorks® Sales Representative for program details and criteria.

³ Kimberly-Clark Funded Study – SKIM Research 2017.

⁴ As compared to the U.S. bath tissue single dispense market.

⁵ 2016 HCAHPS data provided by Definitive Healthcare and compared to Kimberly-Clark Professional users.

[†] Lifetime Warranty applies to proprietary dispensers while they are installed and the end-user account is exclusively using Kimberly-Clark Professional products for those dispensers. For more information, visit www.KCProfessional.com/LifetimeWarranty

Kimberly-Clark warrants that its products (1) comply with K-C's standard specifications as of the delivery date to K-C's authorized distributors/direct purchasers (2) comply with all K-C labeling representations; and (3) are manufactured in compliance with all applicable federal, state, and local laws in effect at the time and place of manufacture of the products. THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. K-C is not liable for any kind of special, incidental, or consequential damages. K-C's liability for breach of contract, tort or other cause of action shall not exceed the product purchase price. Purchasers and users are deemed to have accepted the above warranty and limitation of liability, and cannot change the terms by verbal agreement or by any writing not signed by K-C. To the extent required by applicable law, K-C does not limit its liability for death/injury resulting from K-C's negligence.

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PRODUCT CERTIFIED
FOR REDUCED
ENVIRONMENTAL
IMPACT. VIEW SPECIFIC
ATTRIBUTES EVALUATED:
UL COMEL
UL 175, UL 2783 or UL 2784



The mark of
responsible forestry